

POLICY REGARDING OFFICIAL SERVICE CONTRACTORS AND REGULATIONS FOR EXHIBITOR APPOINTED INDEPENDENT CONTRACTORS TO INSTALL AND DISMANTLE DISPLAYS

Show Management, acting on behalf of all Exhibitors and in the best interest of the Tradeshow, has appointed an Official Service Contractor to perform and provide necessary services and equipment.

The Official Service Contractor is appointed to:

- a. Insure the orderly and efficient installation and removal of the overall Tradeshow,
- b. Assure the distribution of labor to all Exhibitors according to the need,
- c. Provide sufficient labor to satisfy the requirements of Exhibitors, and for the Tradeshow itself,
- d. See that the proper type and limits of insurance are in force, and
- e. Avoid any conflict with local union and/or exhibit hall regulations and requirements.

The Official Service Contractor will provide all usual Tradeshow services, including labor. Exceptions are:

- f. Supervision may be provided by the Exhibitor,
- g. The Exhibitor may appoint an outside independent contractor for installation and dismantle only of the Exhibitor's display.

Exhibitors may employ the service of independent contractors to only install and dismantle their displays, providing the Exhibitor and the installation and dismantling contractor comply with the following requirements:

1. The Exhibitor, in writing, must notify Exposition Management, Inc. of their intention to utilize an independent contractor no later than 30 days prior to the first move-in day, furnishing the name, address and telephone number of the firm. Letters as such from independent contractors are neither valid nor acceptable.
2. Only the one Exhibitor-named independent contractor's employees will be authorized on the show floor. Employees of third parties named or subcontracted by the Exhibitor-named independent contractor will not be authorized admittance on the show floor unless those employees are named and badged as specified in the following article.
3. The independent contractor must have all on-site employees wear, at all times, identification badges supplied by the independent contractor containing the independent contractor name, employee name and Exhibitor Company name, plus wear a second badge of NSSEA, if required.
4. The independent contractor must have all business licenses, permits and Workman's Compensation insurance required by the State and City governments and the Convention Center Management prior to commencing work, and shall provide Exposition Management, Inc. with evidence of compliance.
5. The independent contractor must carry a minimum of \$1,000,000 in Public Liability Insurance and shall provide Exposition Management, Inc. with an original certificate of insurance showing the coverages and amounts, and naming the NSSEA, Exposition Management, Inc. and the Convention Center as co-insured.
6. The independent contractor must follow the scheduled work time or pay any additional costs incurred because of extended work hours.
7. The independent contractor may not solicit business on the exhibit floor.
8. The independent contractors must confine their operations to the exhibit area of their clients. No service desks, storage areas or other work facilities will be located anywhere else in the building. The show aisles and public space are not part of the Exhibitor's booth space.
9. The independent contractor must comply with all labor agreements and practices and must not commit or allow to be committed by persons in their employment any acts that could lead to work stoppages, strikes or labor problems.
10. The exhibit floor, aisles, loading docks, service and storage areas will be under the control of the Official Service Contractor. The independent contractors must coordinate all of their activities with Exposition Management, Inc.
11. For services such as electrical, plumbing, telephone, floral, booth cleaning, and drayage, no contractor or supplier other than the Official Service Contractor/Supplier will be approved. This regulation is necessary because of licensing, insurance, and work done on equipment and facilities owned by parties other than the Exhibitor. Exhibitors shall provide only the material and equipment they own and is to be used in their exhibit space.

RETURN TO EXPOSITION MANAGEMENT, INC. BY October 16, 2009

SCHOOL EQUIPMENT SHOW

EXHIBITOR AUTHORIZATION FORM FOR INDEPENDENT SERVICE CONTRACTORS

If an Exhibitor plans to use a firm for exhibit installation and/or dismantle other than the Official Labor Service Supplier, then the EXHIBITOR ONLY must complete and send this form to Exposition Management, Inc. no later than October 16, 2009. *The Independent Contractor must send to EMI by the above date an original certificate of insurance with additional insurers to include: NSSEA, EMI, and the Phoenix Convention Center.*

If this form or certificate of insurance is not received by the date above, the Independent Contractor will not be permitted access to the exhibit floor.

In no event may Exhibitors use any service supplier on the exhibit floor other than the Official for Freight Handling, Floral, Electrical, or Cleaning (vacuuming and shampooing of any carpet or floor covering).

**Return to: Joe Tucker, CEM
Exposition Management Inc.
10425 Old Olive Street Road
St., Louis, MO 63141-5940
Telephone (877) 991-7711 Fax (314) 994-9650**

Exhibiting Company Information:

Company Name _____ Booth # _____

Exhibitor Contact (please print) _____ Phone () _____

Signature _____ Date _____

Exposition Management, Inc. will only accept this form if it is signed by the Key Contact (THE EXHIBITOR).

Independent Service Contractor/Display House Information:

Independent Service Contractor/Display House _____

Type of Work to be Performed _____

Contractor Contact _____

Address _____

City _____ State _____ Zip _____

Phone # () _____ Fax # () _____

All Independent Service Contractors must wear the NSSEA-designated identification badge during installation and dismantle which will be available on-site. For those personnel servicing booths during the show, an exhibitor badge must be worn. The person(s) needing access during show hours must be registered.

ALL OF THE ABOVE INFORMATION MUST BE FILLED IN COMPLETELY IN ORDER TO BE ACCEPTED BY NSSEA. THE INDEPENDENT CONTRACTOR MUST HAVE AN ORIGINAL CERTIFICATE OF INSURANCE SENT TO EXPOSITION MANAGEMENT, INC. BY October 16, 2009.